#### **Finance and Audit Committee**



#### **SPECIAL MEETING AGENDA**

Date: 2/4/2020 Time: 5:30 p.m.

City Hall – "Sharon Heights" conference room, 2<sup>nd</sup> FI

701 Laurel St., Menlo Park, CA 94025

- A. Call To Order
- B. Roll Call
- C. Regular Business
- C1. Approve the January 15, 2020, Finance and Audit Committee meeting minutes (Attachment)
- C2. Receive and review the memorandum on the comprehensive annual financial report (CAFR) component sections (Attachment)
- C3. Receive and discuss the independent auditor's report for the fiscal year ended June 30, 2019
- C4. Review and approve the February 11, 2020 Finance and Audit Committee update to the City Council
- C5. Receive and file the investment portfolio review as of December 31, 2019 (Attachment)
- D. Reports and Announcements
- D1. Director's report
- D2. Subcommittee reports
  - CAFR format subcommittee (Chair Tronson and Vice Chair Shepherd)
  - Budget format subcommittee (Vice Chair Shepherd)
  - Infrastructure communication subcommittee (Royse and Westcott)
  - Pension communication subcommittee (Vice Chair Shepherd and Maguire)
- D3. Review future agenda topics and work plan (Attachment)

#### E. Adjournment

At every Regular Meeting of the Commission, in addition to the Public Comment period where the public shall have the right to address the Commission on any matters of public interest not listed on the agenda, members of the public have the right to directly address the Commission on any item listed on the agenda at a time designated by the Chair, either before or during the Commission's consideration of the item.

At every Special Meeting of the Commission, members of the public have the right to directly address the Commission on any item listed on the agenda at a time designated by the Chair, either before or during consideration of the item. Any writing that is distributed to a majority of the Commission by any person in connection with an agenda item is a public record (subject to any exemption under the Public Records Act) and is available for inspection at the City Clerk's Office, 701 Laurel St., Menlo Park, CA 94025 during regular business hours.

Persons with disabilities, who require auxiliary aids or services in attending or participating in Commission meetings, may

Finance and Audit Committee Special Meeting Agenda February 4, 2020 Page 2

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#### **SPECIAL MEETING MINUTES - DRAFT**

Date: 1/15/2020 Time: 5:30 p.m.

City Hall - "Sharon Heights" Conference Room, 2nd Fl

701 Laurel St., Menlo Park, CA 94025

#### A. Call To Order

Chair Tronson called the meeting to order at 5:31 p.m.

#### B. Roll Call

Present: Combs (arrived 5:35 p.m.), Maguire, Mueller (by telephone), Royse (excused 6:47

p.m.), Shepherd, Tronson

Absent: Westcott

Staff: Nick Pegueros, Assistant City Manager, Lenka Diaz, Administrative Services Director,

Dan Jacobson, Finance and Budget Manager, Brandon Cortez, Management Analyst

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#### C. Public Comment

None.

#### D. Regular Business

D1. Approve the October 16, 2019, Finance and Audit Committee Meeting minutes

**ACTION:** Motion and second (Shepherd/Royse) to approve the minutes of the October 16, 2019 meeting passed 5-0-2 (Combs and Westcott absent).

D2. Receive and review the memorandum to Commissions and Committees regarding the 2020-21 Capital Improvement Plan (CIP) budget development

City Councilmember Combs arrives at 5:35 p.m.

• Lynne Bramlett commented on a discussion with Facebook regarding the amount of staff time necessary after potential acceptance of the design.

Assistant City Manager Nick Pegueros explained the memo sent to commissions and committees regarding the CIP development and its interaction with the proposed Belle Haven Community Center and Library project, and clarified that the City Council goal setting session on January 30, 2020 would address priorities.

D3. Review and approve the January 28, 2020 Finance and Audit Committee update to the City Council

Chair Tronson introduced the upcoming presentation to the committee. The committee and staff discussed timelines and milestones of budget software implementation.

Finance and Audit Committee Special Minutes – Draft January 15, 2020 Page 2

**ACTION:** Motion and second (Shepherd/Royse) to approve the presentation as provided with Chair Tronson's discretion on changes passed (5-1-1, Mueller abstain, Westcott absent).

#### E. Reports and Announcements

#### E1. Director's report

Administrative Services Director Lenka Diaz informed the members of the committee:

- The informational budget workshop went well with 31 members of the public in attendance and thanked all those who provided input into the content and format. The meeting was recorded and will be available on the City's website.
- The Budget in Brief document has been finalized and posted on the City's website.
- City Council has directed that the quarterly investment and operations reports will be provided to the Finance and Audit Committee prior to transmission to the City Council where feasible. The investment report will be presented at the February meeting.
- Brandon Cortez will be leaving the City to take a position in the private sector and thanked him for his work in the finance division over the past three-and-a-half years and the positive impact he made.

#### E2. Subcommittee reports

The infrastructure communication subcommittee – none.

The pension subcommittee provided a handout of information analyzing the City's pension obligations.

The comprehensive annual financial report (CAFR) subcommittee – none.

The budget format subcommittee – none.

#### E3. Review future agenda topics and work plan

No items added to the rolling agenda.

Administrative Services Director Lenka Diaz informed the committee that the popular annual financial report (PAFR) would not be completed this year due to staff vacancies. The current list of items includes:

- Sale of assets
- Review of utility user's tax cap
- Listing of parcels exempt from property taxes
- Library financing
- Developer agreements
- Community amenities fund

#### F. Adjournment

Chair Tronson adjourned the meeting at 7:37 p.m.



#### **MEMORANDUM**

Date: 11/14/2019

To: Members of the Finance and Audit Committee From: Lenka Diaz, Administrative Services Director Re: Comprehensive annual financial report (CAFR)

On October 22, 2019, I attended the Government Finance Officers Association (GFOA) training titled "Preparing a CAFR". I brought the comments received from Finance and Audit Committee Chair Soody Tronson to the training and discussed them with the trainers. Bulleted below are responses to those comments, as well as additional information I thought you may find helpful when we discuss the CAFR component sections and content at our November 20, 2019 special meeting.

- The CAFR must be prepared in accordance with generally accepted accounting principles (GAAP) for government as advised by the Governmental Accounting Standards Board (GASB)
- Some formatting is prescribed by GAAP
- Charts and graphs may only supplement, not replace, narrative information
- The transmittal letter is the <u>only</u> area for subjective information, and should be written in plain language
- The transmittal letter is considered an accompaniment to the Management's Discussion and Analysis (MD&A); redundancy should be avoided
- The MD&A may include bulleted information and must start with the overview section.
- The MD&A must include eight, and only eight, specific sections/topics
- Fair market value is a consistent measure of investments; industry is not typically listed, but our investment advisor can begin providing that information
- The number of years of comparative data is prescribed by GAAP
- All notes, including pension and OPEB, may not contain "what if" type information or presumptions of future liability or plan changes

# AGENDA ITEM C-5 Administrative Services



#### **STAFF REPORT**

City Council
Meeting Date: 2/25/2020
Staff Report Number: 20-XXX-CC

Consent Calendar: Receive and file the investment portfolio review as

of December 31, 2019

#### Recommendation

Staff recommends receipt and filing of the City's investment portfolio review as of December 31, 2019.

#### **Policy Issues**

The City and the successor agency funds are invested in full compliance with the City's investment policy and State law, which emphasize safety, liquidity and yield.

#### **Background**

The City's investment policy requires a quarterly investment report to the City Council, which includes all financial investments of the City and provides information on the investment type, value and yield for all securities.

#### **Analysis**

#### Investment portfolio as of December 31, 2019

The City's investment portfolio as of December 31, 2019, totaled \$152,903,762. As shown below in Table 1, the City's investments by type are measured by the amortized cost as well as the fair value as of December 31, 2019. The local agency investment fund (LAIF) is considered a safe investment as it provides the liquidity of a money market fund. The majority of the remaining securities are prudent and secure short- and medium-term investments (1-5 years,) bearing a higher interest rate than LAIF, and/or provide investment diversification.

Table 1: Recap of investments held as of December 31, 2019					
Security	Amortized cost basis		Fair value basis		% of portfolio
LAIF	\$	65,000,000	\$	65,000,000	42.5%
Securities Portfolio					
Corporate Bonds		27,120,106		27,309,412	17.9%
Government Agencies		45,180,032		45,514,252	29.8%
Government Bonds		15,018,397		15,080,099	9.9%
Total	\$	152,318,535	\$	152,903,762	100.0%

As shown in Table 1, the fair value of the City's securities was \$585,228 greater than the amortized cost as of December 31, 2019. The difference between amortized cost and fair value is referred to as an unrealized loss or gain, and is due to market values fluctuating from one period to another. It is important to note that any unrealized loss or gain does not represent an actual cash transaction to the City, as the City generally holds securities to maturity to avoid market risk.

The consolidated portfolio report for the quarter ending December 31, 2019, is included as Attachment A and each component is described in greater detail below.

#### LAIF

As previously shown in Table 1, 43 percent of the portfolio resides in the City's account at the LAIF, a liquid fund managed by the California State Treasurer, yielding 2.04 percent for the quarter ended December 31, 2019. LAIF yields had been at historic lows in the recent past but the last three years have shown a small but steady trend upward before recently falling somewhat. Due to the liquidity of LAIF and based on uncertainty surrounding rates for longer-term securities, the City has kept a large number of funds in LAIF in recent years. However, the City does invest excess funds in other types of securities in an effort to provide diversification and guarantee rates from longer-duration investments.

#### Securities portfolio

As of December 31, 2019, the City held a number of securities in corporate bonds, government agency notes and government bonds and reflect a diversified mix in terms of type but all at low risk. Insight Investment serves as the City's financial adviser on security investments and makes recommended trades of securities, purchase and sale that align market conditions to the City Council adopted investment policy to the greatest extent possible. The Insight Investments quarterly statement for the period ended December 31, 2019, is provided in Attachment B. As shown on the quarterly statement, the return for the period ended December 31, 2019, on an amortized cost basis, was 0.18 percent. The positions the City held as of December 31, 2019, are included in Attachment C and the concentrations of corporate positions by industry is included in Attachment D.

#### Performance comparison

As specified in the City's investment policy, the performance of the portfolio is measured against the benchmark of a similar-length treasury bond. In the quarter ending December 31, 2019, the City's portfolio returned a weighted average of 2.11 percent with non-LAIF funds having a weighted average maturity of 1.90 years. The trailing 18-month period for a two-year treasury note saw a yield of 2.37 percent, or 0.26 higher than the City's portfolio performance. It is important to note, however, that the falling rate climate allowed the City to purchase longer duration positions, which are intended to result in higher yields in future periods.

#### **Impact on City Resources**

Due to the liquidity of LAIF accounts, the City has more than sufficient funds available to meet its expenditure requirements for the next six months.

#### **Environmental Review**

This action is not a project within the meaning of the California Environmental Quality Act (CEQA) Guidelines §§ 15378 and 15061(b)(3) as it will not result in any direct or indirect physical change in the environment.

Staff Report #: 20-XXX-CC

#### **Public Notice**

Public notification was achieved by posting the agenda, with the agenda items being listed, at least 72 hours prior to the meeting.

#### **Attachments**

- A. Insight Investments consolidated portfolio report for the quarter ended December 31, 2019
- B. Hyperlink Insight Investments advised funds quarterly report for the quarter ended December 31, 2019:
- C. Hyperlink Securities positions held by the City of Menlo Park as of December 31, 2019:
- D. Hyperlink Investment industry concentration for positions held by the City of Menlo Park as of December 31, 2019:

Report prepared by:

Dan Jacobson, Finance and Budget Manager

# City of Menlo Park Quarterly Consolidated Portfolio Report December 31, 2019

			D	ecem	ber 31, 2019	
City Managed Assets			%	Return		
LAIF	\$	65,000,000	43%	2.04%		
Total Internally Managed	\$	65,000,000	43%	2.0 ./s		
, 0		, ,				
Weighted Average Yield		2.04%				
				Days	1415 4207	
Effective Average Duratio	n - Int	ernal		1	LAIF, 43%	
Weighted Average Matur	ity - In	ternal		1		
Advisor Managed Assets			%	Return		
					Corporate	Treasury
Treasury Securities	\$	15,080,099	10%	1.82%	Bonds, 18%	Securities, 10%
Instrumentality Securities	\$	45,514,252	30%	2.17%		
Corporate Bonds	\$	27,309,412	18%	2.35%		
<b>Total Externally Managed</b>	\$	87,903,762	57%			
Weighted Average Yield		2.17%				
				Years		
Effective Average Duratio	n - Fxt	ternal		1.90		
Weighted Average Matur						Instrumentality
	11 V - E2	kternai		7.01		
o o	ity - E	kternai		2.01		Securities, 30%
	ity - E	kternai	%	Return		·
	ity - E	kternal	%		Corporate Bonds	•
Total Portfolio Assets	\$	65,000,000	% 43%		Corporate Bonds	Securities, 30%
Total Portfolio Assets	\$			Return		·
Total Portfolio Assets  LAIF  Treasury Securities	\$ \$ \$	65,000,000 15,080,099 45,514,252	43% 10%	Return 2.04%		Securities, 30%
Total Portfolio Assets  LAIF Treasury Securities Instrumentality Securities Corporate Bonds	\$ \$ \$ \$	65,000,000 15,080,099 45,514,252 27,309,412	43% 10%	2.04% 1.82%		Securities, 30%
Total Portfolio Assets  LAIF  Treasury Securities  Instrumentality Securities	\$ \$ \$	65,000,000 15,080,099 45,514,252	43% 10% 30%	2.04% 1.82% 2.17%		Securities, 30%
Total Portfolio Assets  LAIF Treasury Securities Instrumentality Securities Corporate Bonds	\$ \$ \$ \$	65,000,000 15,080,099 45,514,252 27,309,412	43% 10% 30%	2.04% 1.82% 2.17% 2.35%		Securities, 30%
Total Portfolio Assets  LAIF Treasury Securities Instrumentality Securities Corporate Bonds Total Portfolio Assets  Weighted Average Yield	\$ \$ \$ <b>\$</b>	65,000,000 15,080,099 45,514,252 27,309,412 <b>152,903,762</b> <b>2.11%</b>	43% 10% 30%	2.04% 1.82% 2.17% 2.35%		Securities, 30%
Total Portfolio Assets  LAIF Treasury Securities Instrumentality Securities Corporate Bonds Total Portfolio Assets  Weighted Average Yield  Effective Average Duratio	\$ \$ \$ <b>\$</b>	65,000,000 15,080,099 45,514,252 27,309,412 <b>152,903,762</b> <b>2.11%</b>	43% 10% 30%	2.04% 1.82% 2.17% 2.35%  Years 1.09	Instrumentality	LAIF 42%
Total Portfolio Assets  LAIF Treasury Securities Instrumentality Securities Corporate Bonds Total Portfolio Assets  Weighted Average Yield	\$ \$ \$ <b>\$</b>	65,000,000 15,080,099 45,514,252 27,309,412 <b>152,903,762</b> <b>2.11%</b>	43% 10% 30%	2.04% 1.82% 2.17% 2.35%	18%	LAIF 42%
Total Portfolio Assets  LAIF Treasury Securities Instrumentality Securities Corporate Bonds Total Portfolio Assets  Weighted Average Yield  Effective Average Duratio Weighted Average Matur	\$ \$ \$ <b>\$</b>	65,000,000 15,080,099 45,514,252 27,309,412 <b>152,903,762</b> <b>2.11%</b>	43% 10% 30%	2.04% 1.82% 2.17% 2.35%  Years 1.09	Instrumentality Securities	Securities, 30%  LAIF 42%  Treasury Securities
Total Portfolio Assets  LAIF Treasury Securities Instrumentality Securities Corporate Bonds Total Portfolio Assets  Weighted Average Yield  Effective Average Duratio	\$ \$ \$ <b>\$</b>	65,000,000 15,080,099 45,514,252 27,309,412 <b>152,903,762</b> <b>2.11%</b>	43% 10% 30% 18%	2.04% 1.82% 2.17% 2.35%  Years 1.09	Instrumentality Securities	LAIF 42%  Treasury Securities

2-Year Treasury (18 Month Trailing)

2.37%

2-Year Treasury 1.65%

**Yield Comparison** 

<sup>\*</sup> Note: All data for external assets was provided by the client and is believed to be accurate.

Insight Investment does not manage the external assets and this report is provided for the client's use.

Market values are presented.

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# CITY OF MENLO PARK

December 2019



## **ACTIVITY AND PERFORMANCE SUMMARY**

## For the period October 1, 2019 - December 31, 2019

Amortized Co	st Basis Activity Summary	
Opening balance		91,247,628.76
Income received	336,606.51	
Total receipts		336,606.51
Expenses paid	(311.00)	
Total disbursements		(311.00)
Interportfolio transfers	(4,247,793.72)	
Total Interportfolio transfers		(4,247,793.72)
Realized gain (loss)		0.00
Total amortization expense		(55,286.10)
Total OID/MKT accretion income		37,690.80
Return of capital		0.00
Closing balance		87,318,535.25
Ending fair value		87,903,762.28
Unrealized gain (loss)		585,227.03

	Detail of Amortized	Cost Basis Retu	<u>rn</u>	
	Interest earned	Accretion (amortization)	Realized gain (loss)	Total income
Corporate Bonds	182,462.79	(21,611.14)	0.00	160,851.65
Government Agencies	256,413.46	(5,860.15)	0.00	250,553.31
Government Bonds	56,354.49	9,875.99	0.00	66,230.48
Total	495,230.74	(17,595.30)	0.00	477,635.44

Comparative	Rates of Return	<u>1 (%)</u>	
	* Twelve month trailing	* Six month trailing	* Three month trailing
Fed Funds	2.16	0.96	0.41
Overnight Repo	2.22	0.98	0.41
Merrill Lynch 3m US Treas Bill	2.04	0.87	0.38
Merrill Lynch 6m US Treas Bill	2.02	0.86	0.38
ML 1 Year US Treasury Note	2.06	0.86	0.39
ML 2 Year US Treasury Note	1.97	0.82	0.40
ML 5 Year US Treasury Note	1.96	0.81	0.40

Summary of Amortized Cost Basis Return for the Pe	eriod
	Total portfolio
Interest earned	495,230.74
Accretion (amortization)	(17,595.30)
Realized gain (loss) on sales	0.00
Total income on portfolio	477,635.44
Average daily amortized cost	87,722,371.49
Period return (%)	0.54
YTD return (%)	2.13
Weighted average final maturity in days	735

<sup>\*</sup> rates reflected are cumulative

## **ACTIVITY AND PERFORMANCE SUMMARY**

## For the period October 1, 2019 - December 31, 2019

Fair Value Bas	sis Activity Summary	
Opening balance		91,863,861.06
Income received	336,606.51	
Total receipts		336,606.51
Expenses paid	(311.00)	
Total disbursements		(311.00)
Interportfolio transfers	(4,247,793.72)	
Total Interportfolio transfers		(4,247,793.72)
Unrealized gain (loss) on security movements		0.00
Return of capital		0.00
Change in fair value for the period		(48,600.57)
Ending fair value		87,903,762.28

	Detail of Fair Value Basis F	<u>Return</u>	
	Interest earned	Change in fair value	Total income
Corporate Bonds	182,462.79	(5,846.49)	176,616.30
Government Agencies	256,413.46	(42,012.72)	214,400.74
Government Bonds	56,354.49	(741.36)	55,613.13
Total	495,230.74	(48,600.57)	446,630.17

<u>Comparative</u>	e Rates of Returr	<u>1 (%)</u>	
	* Twelve month trailing	* Six month trailing	* Three month trailing
Fed Funds	2.16	0.96	0.41
Overnight Repo	2.22	0.98	0.41
ICE BofAML 3 Months US T-BILL	2.28	1.03	0.46
ICE ML 6m US Treas Bill	2.57	1.17	0.54
ICE ML 1 Year US Treasury Note	2.93	1.15	0.59
ICE ML US Treasury 1-3	3.55	1.09	0.51
ICE ML US Treasury 1-5	4.20	1.10	0.35

Summary of Fair Value Basis Return for the Period	
	Total portfolio
Interest earned	495,230.74
Change in fair value	(48,600.57)
Total income on portfolio	446,630.17
Average daily total value *	88,817,005.72
Period return (%)	0.49
YTD return (%)	3.32
Weighted average final maturity in days	735
* Total value equals market value and accrued interest	

<sup>\*</sup> rates reflected are cumulative

#### ADDITIONAL INFORMATION

#### As of December 31, 2019

Past performance is not a guide to future performance. The value of investments and any income from them will fluctuate and is not guaranteed (this may partly be due to exchange rate changes) and investors may not get back the amount invested. Transactions in foreign securities may be executed and settled in local markets. Performance comparisons will be affected by changes in interest rates. Investment returns fluctuate due to changes in market conditions. Investment involves risk, including the possible loss of principal. No assurance can be given that the performance objectives of a given strategy will be achieved. The information contained herein is for your reference only and is being provided in response to your specific request and has been obtained from sources believed to be reliable; however, no representation is made regarding its accuracy or completeness. This document must not be used for the purpose of an offer or solicitation in any jurisdiction or in any circumstances in which such offer or solicitation is unlawful or otherwise not permitted. This document should not be duplicated, amended, or forwarded to a third party without consent from Insight. This is a marketing document intended for professional clients only and should not be made available to or relied upon by retail clients

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Where indicated, performance numbers used in the analysis are gross returns. The performance reflects the reinvestment of all dividends and income. INA charges management fees on all portfolios managed and these fees will reduce the returns on the portfolios. For example, assume that \$30 million is invested in an account with INA, and this account achieves a 5.0% annual return compounded monthly, gross of fees, for a period of five years. At the end of five years that account would have grown to \$38,500,760 before the deduction of management fees. Assuming management fees of 0.25% per year are deducted monthly from the account, the value at the end of the five year period would be \$38,022,447. Actual fees for new accounts are dependent on size and subject to negotiation. INA's investment advisory fees are discussed in Part 2A of its Form ADV.

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Please compare the information provided in this statement to the information provided in the statement received from your Custodian.

For trading activity the Clearing broker will be reflected. In certain cases the Clearing broker will differ from the Executing broker.

In calculating ratings distributions and weighted average portfolio quality, Insight assigns U.S Treasury and U.S agency securities a quality rating based on the methodology used within the respective benchmark index. When Moodys, S&P and Fitch rate a security, Bank of America and Merrill Lynch indexes assign a simple weighted average statistic while Barclays indexes assign the median statistic. Insight assigns all other securities the lower of Moodys and S&P ratings.

Information about the indices shown here is provided to allow for comparison of the performance of the strategy to that of certain well-known and widely recognized indices. There is no representation that such index is an appropriate benchmark for such comparison. You cannot invest directly in an index and the indices represented do not take into account trading commissions and/or other brokerage or custodial costs. The volatility of the indices may be materially different from that of the strategy. In addition, the strategys holdings may differ substantially from the securities that comprise the indices shown.

The BofA Merrill Lynch 3 Mo US T-Bill index is an unmanaged market index of U.S. Treasury securities maturing in 90 days that assumes reinvestment of all income.

The BofA Merrill Lynch 6 Mo US T-Bill index measures the performance of Treasury bills with time to maturity of less than 6 months.

The BofA Merrill Lynch Current 1-Year US Treasury Index is a one-security index comprised of the most recently issued 1-year US Treasury note. The index is rebalanced monthly. In order to qualify for inclusion, a 1-year note must be auctioned on or before the third business day before the last business day of the month.

The BofA Merrill Lynch Current 3-Year US Treasury Index is a one-security index comprised of the most recently issued 3-year US Treasury note. The index is rebalanced monthly. In order to qualify for inclusion, a 3-year note must be auctioned on or before the third business day before the last business day of the month.

The BofA Merrill Lynch Current 5-Year US Treasury Index is a one-security index comprised of the most recently issued 5-year US Treasury note. The index is rebalanced monthly. In order to qualify for inclusion, a 5-year note must be auctioned on or before the third business day before the last business day of the month.

The BofA Merrill Lynch 1-3 US Year Treasury Index is an unmanaged index that tracks the performance of the direct sovereign debt of the U.S. Government having a maturity of at least one year and less than three years.

The BofA Merrill Lynch 1-5 US Year Treasury Index is an unmanaged index that tracks the performance of the direct sovereign debt of the U.S. Government having a maturity of at least one year and less than five years

## **ADDITIONAL INFORMATION**

### As of December 31, 2019

Insight does not provide tax or legal advice to its clients and all investors are strongly urged to consult their tax and legal advisors regarding any potential strategy or investment.

Insight is a group of wholly owned subsidiaries of The Bank of New York Mellon Corporation. BNY Mellon is the corporate brand of The Bank of New York Mellon Corporation and may also be used as a generic term to reference the Corporation as a whole or its various subsidiaries generally. Products and services may be provided under various brand names and in various countries by subsidiaries, affiliates and joint ventures of The Bank of New York Mellon Corporation where authorized and regulated as required within each jurisdiction. Unless you are notified to the contrary, the products and services mentioned are not insured by the FDIC (or by any governmental entity) and are not guaranteed by or obligations of The Bank of New York Mellon Corporation or any of its affiliates. The Bank of New York Corporation assumes no responsibility for the accuracy or completeness of the above data and disclaims all expressed or implied warranties in connection therewith.

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# CITY OF MENLO PARK

December 2019



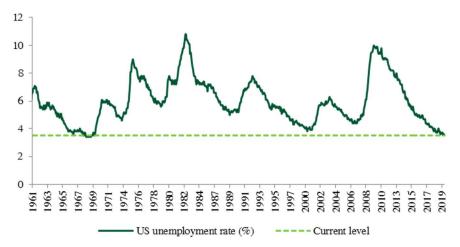
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#### FIXED INCOME MARKET REVIEW

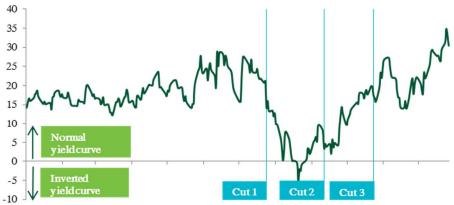
#### As of December 31, 2019

Chart 1: US unemployment hits a new 50-year low



Source: Bloomberg Finance LP, December 31, 2019.

Chart 2: Return of 'normal' yield curve leaves Fed satisfied with policy rates



Jan-19 Feb-19Mar-19 Apr-19May-19 Jun-19 Jul-19 Aug-19 Sep-19 Oct-19 Nov-19 Dec-19

10-year Treasury yield minus 2-year Treasury yield (bp)

Source: Bloomberg Finance LP, December 31, 2019.

#### **Economic Indicators and Monetary Policy**

Economic indicators were promising overall. The economy added 266,000 jobs in November (above the expected 180,000) with an upward revision of 41,000 to the previous two months, supported by the return of GM workers following a strike. The unemployment rate fell to a new 50-year low of 3.5% (Chart 1). The ISM manufacturing index weakened to 48.1 (compared to the expected 49.2), but remained higher than the September low-point of 47.8. The non-manufacturing index fell from to 53.9 (versus an expected 54.5).

The US and China agreed to a narrow 'phase one' trade deal, with the expectation that it will be signed in January. New US tariffs previously scheduled to come into effect during the month were suspended. Existing tariff rates on \$120bn of Chinese imports will be halved from 15% to 7.5%, although 25% on a remaining \$250bn of tariffs will remain. China committed to import various US goods and services over the next two years in a total amount that exceeds China's annual level of imports for those goods and services in 2017 by no less than \$200bn. President Trump also stated that discussions on a 'phase two' deal would begin immediately rather than after this year's presidential election.

The final Federal Reserve (Fed) meeting of 2019 brought a run of three consecutive rate cuts to an end (Chart 2). The Fed's messaging tilted towards the optimistic side, removing any mention of "uncertainties" to the outlook, partly as the trade conflict with China appears closer to stabilizing. The committee's revised 'dot plot' showed a majority of members expect no change in rates by the end of 2020, with no member predicting a cut. The yield curve continued to steepen, indicating improving investor optimism around the economy.

#### Interest Rate Summary

Treasury yields declined mostly across the curve during the month. At the end of December, the 3-month US Treasury bill yielded 1.55%, the 6-month US Treasury bill yielded 1.59%, the 2-year US Treasury note yielded 1.57%, the 5-year US Treasury note yielded 1.69% and the 10-year US Treasury note yielded 1.69%.

## **ACTIVITY AND PERFORMANCE SUMMARY**

## For the period December 1, 2019 - December 31, 2019

Amortized Cost I	Basis Activity Summary	
Opening balance	87,273,309	.33
Income received	143,896.07	
Total receipts	143,896	.07
Total disbursements	C	0.00
Interportfolio transfers	(91,072.51)	
Total Interportfolio transfers	(91,072	51)
Realized gain (loss)	C	0.00
Total amortization expense	(19,072	.66)
Total OID/MKT accretion income	11,475	.02
Return of capital	C	0.00
Closing balance	87,318,535	.25
Ending fair value	87,903,762	.28
Unrealized gain (loss)	585,227	.03

	earned	Accretion (amortization)	Realized gain (loss)	Total income
Corporate Bonds	61,706.93	(7,438.98)	0.00	54,267.95
Sovernment Agencies	87,269.74	(1,944.22)	0.00	85,325.52
Sovernment Bonds	19,733.78	1,785.56	0.00	21,519.34
otal	168,710.45	(7,597.64)	0.00	161,112.81

Comparative Rates of Return (%)									
	* Twelve month trailing	* Six month trailing	* One month						
Fed Funds	2.16	0.96	0.13						
Overnight Repo	2.22	0.98	0.13						
Merrill Lynch 3m US Treas Bill	2.04	0.87	0.13						
Merrill Lynch 6m US Treas Bill	2.02	0.86	0.13						
ML 1 Year US Treasury Note	2.06	0.86	0.13						
ML 2 Year US Treasury Note	1.97	0.82	0.14						
ML 5 Year US Treasury Note	1.96	0.81	0.14						

\* rates reflected are cumulative

Summary of Amortized Cost Basis Return for the Period						
	Total portfolio					
Interest earned	168,710.45					
Accretion (amortization)	(7,597.64)					
Realized gain (loss) on sales	0.00					
Total income on portfolio	161,112.81					
Average daily amortized cost	87,258,229.10					
Period return (%)	0.18					
YTD return (%)	2.13					
Weighted average final maturity in days	735					

## **ACTIVITY AND PERFORMANCE SUMMARY**

## For the period December 1, 2019 - December 31, 2019

Fair Value Basis Activity Summary								
Opening balance		87,863,910.69						
Income received	143,896.07							
Total receipts		143,896.07						
Total disbursements		0.00						
Interportfolio transfers	(91,072.51)							
Total Interportfolio transfers		(91,072.51)						
Unrealized gain (loss) on security movements		0.00						
Return of capital		0.00						
Change in fair value for the period		(12,971.97)						
Ending fair value		87,903,762.28						

Detail of Fair Value Basis Return								
	Interest earned	Change in fair value	Total income					
Corporate Bonds	61,706.93	6,046.11	67,753.04					
Government Agencies	87,269.74	(16,209.63)	71,060.11					
Government Bonds	19,733.78	(2,808.45)	16,925.33					
Total	168,710.45	(12,971.97)	155,738.48					

Comparative Rates of Return (%)									
	* Twelve month trailing	* Six month trailing	* One month						
Fed Funds	2.16	0.96	0.13						
Overnight Repo	2.22	0.98	0.13						
ICE BofAML 3 Months US T-BILL	2.28	1.03	0.14						
ICE ML 6m US Treas Bill	2.57	1.17	0.16						
ICE ML 1 Year US Treasury Note	2.93	1.15	0.18						
ICE ML US Treasury 1-3	3.55	1.09	0.21						
ICE ML US Treasury 1-5	4.20	1.10	0.14						

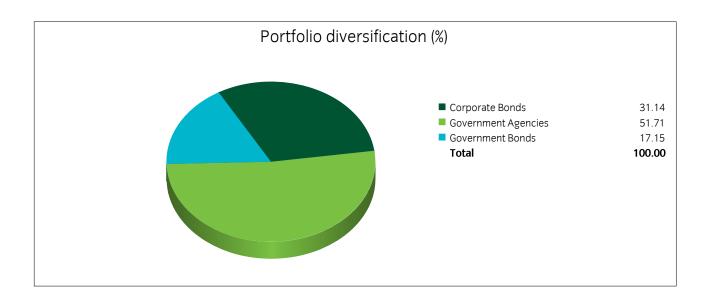
·	Total portfolio
Interest earned	168,710.45
Change in fair value	(12,971.97)
Total income on portfolio	155,738.48
Average daily total value *	88,329,885.25
Period return (%)	0.18
YTD return (%)	3.32
Weighted average final maturity in days	735
* Total value equals market value and accrued interest	

Summary of Fair Value Basis Return for the Period

<sup>\*</sup> rates reflected are cumulative

## **RECAP OF SECURITIES HELD**

	Historical cost	Amortized cost	Fair value	Unrealized gain (loss)	Weighted average final maturity (days)	Percent of portfolio	Weighted average effective duration (years)
Corporate Bonds	27,195,368.44	27,120,106.32	27,309,411.95	189,305.63	805	31.14	2.03
Government Agencies	45,156,687.79	45,180,031.64	45,514,251.66	334,220.02	661	51.71	1.73
Government Bonds	14,973,923.01	15,018,397.29	15,080,098.67	61,701.38	831	17.15	2.19
Total	87,325,979.24	87,318,535.25	87,903,762.28	585,227.03	735	100.00	1.90

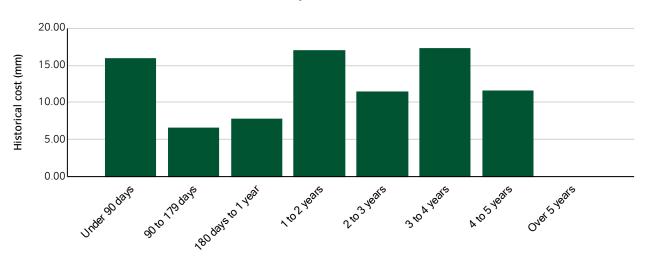


## MATURITY DISTRIBUTION OF SECURITIES HELD

## As of December 31, 2019

Maturity	Historic cost	Percent
Under 90 days	15,929,432.36	18.24
90 to 179 days	6,483,334.16	7.42
180 days to 1 year	7,757,145.94	8.88
1 to 2 years	17,002,100.53	19.47
2 to 3 years	11,352,921.79	13.00
3 to 4 years	17,217,441.26	19.72
4 to 5 years	11,583,603.20	13.27
Over 5 years	0.00	0.00
	87,325,979.24	100.00

#### Maturity distribution



Cusip/ Description	Coupon Maturity/ Call date	Par value or shares	Historical cost/ Accrued interest purchased	Amortized cost/ Accretion (amortization)	Fair value/ Change in fair value	Unrealized gain (loss)	Interest received	Interest earned	Total accrued interest	% Port cost
Corporate Bonds										
037833CK4 APPLE INC 1.9% 07FEB2020	1.900 02/07/2020	2,000,000.00	1,975,440.00 0.00	1,998,571.19 1,158.49	1,999,935.74 (47.16)	1,364.55	0.00	3,272.22	15,200.00	2.26
594918AY0 MICROSOFT CORP 1.85% 12FEB2020 (CALLABLE 12JAN20)	1.850 02/12/2020 01/12/2020	1,000,000.00	1,005,660.00 0.00	1,000,068.61 (171.51)	1,000,007.30 5.21	(61.31)	0.00	1,593.06	7,143.06	1.15
0258M0DT3 AMERICAN EXPRESS CREDIT 2.375% 26MAY2020 (CALLABLE 25APR20)	2.375 05/26/2020 04/25/2020	1,000,000.00	1,003,500.00	1,000,457.39 (119.31)	1,001,207.98 (353.32)	750.59	0.00	2,045.14	2,309.03	1.15
931142CU5 WALMART INC 3.625% 08JUL2020	3.625 07/08/2020	1,500,000.00	1,579,455.00 0.00	1,513,114.61 (2,092.76)	1,513,289.64 (2,494.76)	175.03	0.00	4,682.29	26,130.21	1.81
90331HNG4 US BANK NA CINCINNATI 2.05% 230CT2020 (CALLABLE 23SEP20)	2.050 10/23/2020 09/23/2020	1,725,000.00	1,713,787.50 0.00	1,721,724.56 335.37	1,727,221.01 108.44	5,496.45	0.00	3,045.10	6,679.58	1.96
02665WCS8 AMERICAN HONDA FINANCE 3.15% 08JAN2021	3.150 01/08/2021	1,000,000.00	1,003,360.00	1,001,781.67 (145.25)	1,013,067.01 (514.02)	11,285.34	0.00	2,712.50	15,137.50	1.15
17275RBD3 CISCO SYSTEMS INC 2.2% 28FEB2021	2.200 02/28/2021	1,500,000.00	1,485,735.00 0.00	1,491,724.72 591.09	1,508,779.95 1,239.22	17,055.23	0.00	2,841.67	11,275.00	1.70
68389XBA2 ORACLE CORP 2.8% 08JUL2021	2.800 07/08/2021	1,000,000.00	1,000,360.00	1,000,225.72 (12.36)	1,015,288.35 (46.50)	15,062.63	0.00	2,411.12	13,455.56	1.15
17325FAQ1 CITIBANK NA 3.4% 23JUL2021 (CALLABLE 23JUN21)	3.400 07/23/2021 06/23/2021	1,000,000.00	1,015,040.00 0.00	1,010,794.84 (586.24)	1,021,474.88 573.81	10,680.04	0.00	2,927.78	14,922.22	1.16

Cusip/ Description	Coupon Mat Cal	turity/ Par value or Il date shares	Historical cost/ Accrued interest purchased	Amortized cost/ Accretion (amortization)	Fair value/ Change in fair value	Unrealized gain (loss)	Interest received	Interest earned	Total accrued interest	% Port cost
Corporate Bonds										
191216AV2 COCA-COLA CO/THE 3.3% 01SEP2021	3.300 09/0	1,000,000.00	1,014,930.00	1,009,827.96 (490.58)	1,024,784.04 (962.99)	14,956.08	0.00	2,841.67	11,000.00	1.16
17275RBJ0 CISCO SYSTEMS INC 1.85% 20SEP2021 (CALLABLE 20AUG21)	1.850 09/20	20/2021 1,000,000.00	978,250.00 0.00	985,342.39 709.24	1,000,684.78 714.23	15,342.39	0.00	1,593.06	5,190.28	1.12
0258M0EG0 AMERICAN EXPRESS CREDIT 2.7% 03MAR2022 (CALLABLE 31JAN22)	2.700 03/03 01/3	800,000.00 81/2022	800,752.00 0.00	800,552.94 (22.12)	813,429.94 721.46	12,877.00	0.00	1,860.00	7,080.00	0.92
90331HPC1 US BANK NA CINCINNATI 2.65% 23MAY2022 (CALLABLE 22APR22)	2.650 05/23 04/23	1,000,000.00 3/2022	1,012,470.00 0.00	1,010,201.61 (367.85)	1,018,726.56 1,068.57	8,524.95	0.00	2,281.94	2,797.22	1.16
06051GFZ7 BANK OF AMERICA CORP 2.503% 210CT2022 (CALLABLE 210CT21)	2.503 10/2 <sup>-</sup> 10/2 <sup>-</sup>	21/2022 1,000,000.00 21/2021	1,002,230.00 0.00	1,001,736.52 (80.02)	1,009,733.62 1,151.70	7,997.10	0.00	2,155.36	4,866.94	1.15
02665WCA7 AMERICAN HONDA FINANCE 2.6% 16NOV2022	2.600 11/10	6/2022 1,000,000.00	1,011,150.00 0.00	1,009,499.51 (275.08)	1,020,225.59 2,936.38	10,726.08	0.00	2,238.89	3,250.00	1.16
46625HJH4 JPMORGAN CHASE & CO 3.2% 25JAN2023	3.200 01/29	1,000,000.00	1,031,190.00	1,027,462.11 (745.58)	1,032,043.78 (1,890.17)	4,581.67	0.00	2,755.56	13,866.67	1.18
369550BD9 GENERAL DYNAMICS CORP 3.375% 15MAY2023 (CALLABLE 15APR23)	3.375 05/1! 04/1!	5/2023 943,000.00 5/2023	984,840.91 0.00	979,323.43 (919.58)	985,337.31 (1,551.72)	6,013.88	0.00	2,740.60	4,066.69	1.13
742718EB1 PROCTER & GAMBLE CO/THE 3.1% 15AUG2023	3.100 08/1	5/2023 1,000,000.00	1,041,328.13 0.00	1,036,318.66 (834.91)	1,044,682.04 (4,433.87)	8,363.38	0.00	2,669.44	11,711.11	1.19

Cusip/ Description	Coupon	Maturity/ Call date	Par value or shares	Historical cost/ Accrued interest purchased	Amortized cost/ Accretion (amortization)	Fair value/ Change in fair value	Unrealized gain (loss)	Interest received	Interest earned	Total accrued interest	% Port cost
Corporate Bonds											
24422EUM9	3.650	10/12/2023	950,000.00	1,005,926.50	1,001,959.00	1,006,808.17	4,849.17	0.00	2,985.91	7,609.24	1.15
JOHN DEERE CAPITAL CORP 3.65% 120CT2023				0.00	(1,144.47)	(987.01)					
693475AV7	3.500	01/23/2024	1,000,000.00	1,047,210.00	1,042,575.16	1,053,199.70	10,624.54	0.00	3,013.89	15,361.11	1.20
PNC FINANCIAL SERVICES 3.5% 23JAN2024 (CALLABLE 23DEC23)		12/24/2023		0.00	(891.32)	273.28					
594918BX1	2.875	02/06/2024	960,000.00	993,734.40	990,252.00	996,153.47	5,901.47	0.00	2,376.67	11,116.67	1.14
MICROSOFT CORP 2.875% 06FEB2024 (CALLABLE 06DEC23)		12/06/2023		0.00	(640.93)	(525.01)					
24422EUX5	2.600	03/07/2024	1,450,000.00	1,476,419.00	1,474,143.99	1,483,304.17	9,160.18	0.00	3,246.39	11,938.33	1.69
JOHN DEERE CAPITAL CORP 2.6% 07MAR2024				0.00	(480.63)	3,532.22					
693506BQ9	2.400	08/15/2024	2,000,000.00	2,012,600.00	2,012,447.73	2,020,026.92	7,579.19	0.00	2,000.00	18,133.33	2.30
PPG INDUSTRIES INC 2.4% 15AUG2024 (CALLABLE 15JUL24)		07/15/2024		(16,133.33)	(152.27)	7,426.92					
Total Corporate Bonds			26,828,000.00	27,195,368.44	27,120,106.32	27,309,411.95	189,305.63	0.00	60,290.26	240,239.75	31.14
				(16,133.33)	(7,378.58)	5,944.91					
Government Agencies	i										
3133ECEY6	1.450	02/11/2020	2,000,000.00	2,004,900.00	2,000,172.00	1,999,682.92	(489.08)	0.00	2,497.22	11,277.78	2.30
FEDERAL FARM CREDIT BANK 1.45% 11FEB2020				0.00	(125.86)	520.66					
3134GAXC3	1.250	02/28/2020	1,500,000.00	1,487,625.00	1,499,386.54	1,498,986.53	(400.01)	0.00	1,614.58	6,406.25	1.70
FREDDIE MAC 1.25% 28FEB2020 CALLABLE				0.00	317.31	271.43					
3130A12B3	2.125	03/13/2020	3,000,000.00	2,976,160.95	2,996,141.35	3,002,459.85	6,318.50	0.00	5,489.58	19,125.00	3.41
FEDERAL HOME LOAN BANK 2.125% 13MAR2020				0.00	1,585.75	(972.42)					

Cusip/ Description	Coupon Maturity/ Call date	Par value or shares	Historical cost/ Accrued interest purchased	Amortized cost/ Accretion (amortization)	Fair value/ Change in fair value	Unrealized gain (loss)	Interest received	Interest earned	Total accrued interest	% Port cost
Government Agencies	S									
3134G3K58 FREDDIE MAC 1.5% 19MAR2020 CALLABLE	1.500 03/19/2020	2,000,000.00	1,976,400.00 0.00	1,997,637.01 897.34	1,999,246.02 (157.42)	1,609.01	0.00	2,583.33	8,500.00	2.26
3133EJPV5 FEDERAL FARM CREDIT BANK 2.54% 23MAR2020	2.540 03/23/2020	2,000,000.00	1,999,116.00	1,999,885.18 41.51	2,005,055.88 (840.70)	5,170.70	0.00	4,374.45	13,828.89	2.29
3136FT5H8 FANNIE MAE 2% 27MAR2020 CALLABLE	2.000 03/27/2020	1,000,000.00	1,011,747.60 0.00	1,001,124.36 (387.71)	1,000,863.77 (260.56)	(260.59)	0.00	1,722.22	5,222.22	1.16
3134G8TY5 FREDDIE MAC 1.42% 30MAR2020 CALLABLE	1.420 03/30/2020	1,000,000.00	997,456.66 0.00	999,749.01 83.66	999,458.05 (64.29)	(290.96)	0.00	1,183.33	3,550.00	1.14
3133EJME6 FEDERAL FARM CREDIT BANK 2.5% 27APR2020	2.500 04/27/2020	2,000,000.00	1,996,440.00 0.00	1,999,376.47 159.88	2,006,452.62 (655.52)	7,076.15	0.00	4,305.56	8,888.89	2.29
313370US5 FEDERAL HOME LOAN BANK 2.875% 11SEP2020	2.875 09/11/2020	1,500,000.00	1,500,675.00 0.00	1,500,239.30 (28.60)	1,510,890.98 (3,068.43)	10,651.68	0.00	3,713.54	13,177.08	1.72
3136G0K75 FANNIE MAE 1.625% 09OCT2020 CALLABLE	1.625 10/09/2020	2,000,000.00	1,973,580.00 0.00	1,992,546.84 801.42	1,999,391.18 809.54	6,844.34	0.00	2,798.61	7,402.78	2.26
3133EKAJ5 FEDERAL FARM CREDIT BANK 2.5% 11FEB2021	2.500 02/11/2021	2,000,000.00	1,998,760.00 0.00	1,999,309.39 51.67	2,020,465.02 (621.80)	21,155.63	0.00	4,305.55	19,444.44	2.29
3130A0XD7 FEDERAL HOME LOAN BANK 2.375% 12MAR2021	2.375 03/12/2021	2,500,000.00	2,493,802.58 0.00	2,496,250.30 260.40	2,521,517.40 (665.25)	25,267.10	0.00	5,112.85	17,977.43	2.86
313373ZY1 FEDERAL HOME LOAN BANK 3.625% 11JUN2021	3.625 06/11/2021	2,000,000.00	2,048,660.00	2,030,056.94 (1,730.73)	2,057,216.30 (1,689.42)	27,159.36	36,250.00	6,243.06	4,027.78	2.35

Cusip/ Description	Coupon Maturity/ Call date	Par value or shares	Historical cost/ Accrued interest purchased	Amortized cost/ Accretion (amortization)	Fair value/ Change in fair value	Unrealized gain (loss)	Interest received	Interest earned	Total accrued interest	% Port cost
Government Agencie	S									
3130AADV7	2.000 12/03/2021	1,000,000.00	984,560.00	989,499.59	1,007,299.61	17,800.02	10,000.00	1,722.23	1,555.56	1.13
FEDERAL HOME LOAN BANK 2% 03DEC2021 #0000			0.00	454.57	677.45					
3135G0U92	2.625 01/11/2022	2,000,000.00	2,004,368.00	2,003,040.96	2,040,468.74	37,427.78	0.00	4,520.84	24,791.67	2.30
FANNIE MAE 2.625% 11JAN2022			0.00	(124.80)	484.70					
313378WG2	2.500 03/11/2022	2,000,000.00	2,019,700.00	2,015,571.26	2,037,542.76	21,971.50	0.00	4,305.56	15,277.78	2.31
FEDERAL HOME LOAN BANK 2.5% 11MAR2022			0.00	(570.16)	344.18					
313379Q69	2.125 06/10/2022	1,000,000.00	994,870.00	995,968.31	1,011,519.00	15,550.69	10,625.00	1,829.86	1,239.58	1.14
FEDERAL HOME LOAN BANK 2.125% 10JUN2022			0.00	132.72	253.65					
313380GJ0	2.000 09/09/2022	1,000,000.00	995,020.00	995,934.61	1,010,917.33	14,982.72	0.00	1,722.22	6,222.22	1.14
FEDERAL HOME LOAN BANK 2% 09SEP2022 #0000			0.00	125.87	2,103.14					
3130A3KM5	2.500 12/09/2022	1,500,000.00	1,531,815.00	1,526,975.25	1,537,237.47	10,262.22	18,750.00	3,229.17	2,291.67	1.75
FEDERAL HOME LOAN BANK 2.5% 09DEC2022			0.00	(764.17)	1,069.09					
3133EKKT2	2.250 02/08/2023	1,500,000.00	1,520,580.00	1,517,590.55	1,528,043.45	10,452.90	0.00	2,906.25	13,406.25	1.74
FEDERAL FARM CREDIT BANK 2.25% 08FEB2023			0.00	(472.02)	(147.13)					
3135G0U43	2.875 09/12/2023	2,000,000.00	2,081,960.00	2,071,964.88	2,087,714.22	15,749.34	0.00	4,951.39	17,409.72	2.38
FANNIE MAE 2.875% 12SEP2023			0.00	(1,620.83)	(981.10)					
3133EKVB9	1.860 10/17/2023	2,000,000.00	1,993,956.00	1,994,575.08	2,016,253.56	21,678.48	0.00	3,203.34	7,646.67	2.28
FEDERAL FARM CREDIT BANK 1.86% 17OCT2023			0.00	119.05	(1,657.18)					
3133EKKU9	2.300 11/08/2023	1,500,000.00	1,524,645.00	1,521,677.60	1,536,855.08	15,177.48	0.00	2,970.84	5,079.17	1.75
FEDERAL FARM CREDIT BANK 2.3% 08NOV2023			0.00	(468.54)	(1,767.90)					

Cusip/ Description	Coupon Maturity/ Call date	Par value or shares	Historical cost/ Accrued interest purchased	Amortized cost/ Accretion (amortization)	Fair value/ Change in fair value	Unrealized gain (loss)	Interest received	Interest earned	Total accrued interest	% Port cost
Government Agencies	5									
3130AB3H7	2.375 03/08/2024	2,000,000.00	2,045,380.00	2,040,421.17	2,058,847.24	18,426.07	0.00	4,090.28	14,909.72	2.34
FEDERAL HOME LOAN BANK 2.375% 08MAR2024			0.00	(804.13)	(487.14)					
3133EKNX0	2.160 06/03/2024	1,000,000.00	1,012,070.00	1,010,814.12	1,017,586.58	6,772.46	10,800.00	1,860.00	1,680.00	1.16
FEDERAL FARM CREDIT BANK 2.16% 03JUN2024			0.00	(203.66)	(5,272.93)					
3135G0V75	1.750 07/02/2024	2,000,000.00	1,982,440.00	1,984,123.57	2,002,280.10	18,156.53	0.00	3,013.88	16,819.44	2.27
FANNIE MAE 1.75% 02JUL2024			0.00	293.65	(3,882.22)					
Total Government Agencies		45,000,000.00	45,156,687.79	45,180,031.64	45,514,251.66	334,220.02	86,425.00	86,269.74	267,157.99	51.71
			0.00	(1,976.41)	(16,657.57)					
Government Bonds										
912828H52	1.250 01/31/2020	1,500,000.00	1,492,382.81	1,499,796.09	1,499,517.53	(278.56)	0.00	1,579.49	7,795.52	1.71
USA TREASURY 1.25% 31JAN2020			0.00	203.92	559.07					
912828UV0	1.125 03/31/2020	1,500,000.00	1,485,468.75	1,498,685.54	1,498,007.82	(677.72)	0.00	1,429.30	4,241.80	1.70
USA TREASURY 1.125% 31MAR2020			0.00	447.78	703.14					
912828XE5	1.500 05/31/2020	1,000,000.00	1,000,468.75	1,000,068.97	999,448.33	(620.64)	7,500.00	1,270.49	1,270.49	1.15
USA TREASURY 1.5% 31MAY2020			0.00	(14.07)	307.71					
9128282Q2	1.500 08/15/2020	1,000,000.00	989,648.44	997,581.81	999,218.75	1,636.94	0.00	1,263.59	5,625.00	1.13
USA TREASURY 1.5% 15AUG2020			0.00	328.79	390.63					
912828WN6	2.000 05/31/2021	2,000,000.00	1,976,412.95	1,985,585.69	2,011,015.62	25,429.93	20,000.00	3,387.98	3,387.98	2.26
USA TREASURY 2% 31MAY2021			0.00	864.30	1,718.74					
912828W55	1.875 02/28/2022	1,000,000.00	982,776.79	987,686.57	1,006,132.81	18,446.24	0.00	1,596.84	6,284.34	1.13
USA TREASURY 1.875% 28FEB2022			0.00	483.18	703.12					

Cusip/ Description	Coupon Maturity/ Call date	Par value or shares	Historical cost/ Accrued interest purchased	Amortized cost/ Accretion (amortization)	Fair value/ Change in fair value	Unrealized gain (loss)	Interest received	Interest earned	Total accrued interest	% Port cost
Government Bonds										
912828535 USA TREASURY 1.375% 30JUN2023	1.375 06/30/2023	1,000,000.00	984,492.19 0.00	986,482.27 328.15	991,289.06 (703.13)	4,806.79	6,875.00	1,158.29	0.00	1.13
912828Y61 USA TREASURY 2.75% 31JUL2023	2.750 07/31/2023	1,000,000.00	1,040,468.75 0.00	1,039,065.04 (925.85)	1,038,437.50 (1,523.44)	(627.54)	0.00	2,316.57	11,433.42	1.19
9128282D1 USA TREASURY 1.375% 31AUG2023	1.375 08/31/2023	2,000,000.00	1,967,109.38 0.00	1,971,158.78 667.72	1,981,562.50 (1,562.50)	10,403.72	0.00	2,342.03	9,217.03	2.25
912828V23 USA TREASURY 2.25% 31DEC2023	2.250 12/31/2023	1,000,000.00	1,019,261.16 0.00	1,017,117.13 (363.19)	1,022,773.44 (1,992.18)	5,656.31	11,250.00	1,895.38	0.00	1.17
9128286R6 USA TREASURY 2.25% 30APR2024	2.250 04/30/2024	1,000,000.00	1,023,050.23 (3,770.60)	1,023,035.67 (14.56)	1,024,062.50 1,012.27	1,026.83	0.00	0.00	3,770.60	1.17
9128282U3 USA TREASURY 1.875% 31AUG2024	1.875 08/31/2024	1,000,000.00	1,012,382.81 0.00	1,012,133.73 (220.61)	1,008,632.81 (2,421.88)	(3,500.92)	0.00	1,493.82	6,284.34	1.16
Total Government Bonds		15,000,000.00	14,973,923.01 (3,770.60)	15,018,397.29 1,785.56	15,080,098.67 (2,808.45)	61,701.38	45,625.00	19,733.78	59,310.52	17.15
Grand total		86,828,000.00	87,325,979.24 (19,903.93)	87,318,535.25 (7,569.43)	87,903,762.28 (13,521.11)	585,227.03	132,050.00	166,293.78	566,708.26	100.00

Cusip	Description	Coupon	Maturity date	Call date	S&P rating	Moody rating	Par value or shares	Historical cost	% Portfolio hist cost	Market value	% Portfolio mkt value	Effective dur (yrs)
Federal	Home Loan Banks											
3130A12B3	FEDERAL HOME LOAN	2.125	03/13/2020		AA+	Aaa	3,000,000.00	2,976,160.95	3.41	3,002,459.85	3.42	0.20
313370US5	FEDERAL HOME LOAN	2.875	09/11/2020		AA+	Aaa	1,500,000.00	1,500,675.00	1.72	1,510,890.98	1.72	0.68
3130A0XD7	FEDERAL HOME LOAN	2.375	03/12/2021		AA+	Aaa	2,500,000.00	2,493,802.58	2.86	2,521,517.40	2.87	1.17
313373ZY1	FEDERAL HOME LOAN	3.625	06/11/2021		AA+	Aaa	2,000,000.00	2,048,660.00	2.35	2,057,216.30	2.34	1.41
3130AADV7	FEDERAL HOME LOAN	2.000	12/03/2021		AA+	Aaa	1,000,000.00	984,560.00	1.13	1,007,299.61	1.15	1.88
313378WG2	PEDERAL HOME LOAN	2.500	03/11/2022		AA+	Aaa	2,000,000.00	2,019,700.00	2.31	2,037,542.76	2.32	2.11
313379Q69	FEDERAL HOME LOAN	2.125	06/10/2022		AA+	Aaa	1,000,000.00	994,870.00	1.14	1,011,519.00	1.15	2.37
313380GJ0	FEDERAL HOME LOAN	2.000	09/09/2022		AA+	Aaa	1,000,000.00	995,020.00	1.14	1,010,917.33	1.15	2.59
3130A3KM5	FEDERAL HOME LOAN	2.500	12/09/2022		AA+	Aaa	1,500,000.00	1,531,815.00	1.75	1,537,237.47	1.75	2.82
3130AB3H7	FEDERAL HOME LOAN	2.375	03/08/2024		AA+	Aaa	2,000,000.00	2,045,380.00	2.34	2,058,847.24	2.34	3.95
Issuer tota	al						17,500,000.00	17,590,643.53	20.14	17,755,447.94	20.20	1.75
United S	tates Treasury Note/	Bond										
912828H52	USA TREASURY 1.25%	1.250	01/31/2020		AA+	Aaa	1,500,000.00	1,492,382.81	1.71	1,499,517.53	1.71	0.08
912828UV0	USA TREASURY 1.125%	1.125	03/31/2020		AA+	Aaa	1,500,000.00	1,485,468.75	1.70	1,498,007.82	1.70	0.25
912828XE5	USA TREASURY 1.5%	1.500	05/31/2020		AA+	Aaa	1,000,000.00	1,000,468.75	1.15	999,448.33	1.14	0.41
9128282Q2	USA TREASURY 1.5%	1.500	08/15/2020		AA+	Aaa	1,000,000.00	989,648.44	1.13	999,218.75	1.14	0.62
912828WN6	USA TREASURY 2%	2.000	05/31/2021		AA+	Aaa	2,000,000.00	1,976,412.95	2.26	2,011,015.62	2.29	1.39
912828W55	USA TREASURY 1.875%	1.875	02/28/2022		AA+	Aaa	1,000,000.00	982,776.79	1.13	1,006,132.81	1.14	2.10
912828535	USA TREASURY 1.375%	1.375	06/30/2023		AA+	Aaa	1,000,000.00	984,492.19	1.13	991,289.06	1.13	3.40
912828Y61	USA TREASURY 2.75%	2.750	07/31/2023		AA+	Aaa	1,000,000.00	1,040,468.75	1.19	1,038,437.50	1.18	3.37
9128282D1	USA TREASURY 1.375%	1.375	08/31/2023		AA+	Aaa	2,000,000.00	1,967,109.38	2.25	1,981,562.50	2.25	3.54
912828V23	USA TREASURY 2.25%	2.250	12/31/2023		AA+	Aaa	1,000,000.00	1,019,261.16	1.17	1,022,773.44	1.16	3.82
9128286R6	USA TREASURY 2.25%	2.250	04/30/2024		AA+	Aaa	1,000,000.00	1,023,050.23	1.17	1,024,062.50	1.16	4.11

Cusip	Description	Coupon	Maturity date	Call date	S&P rating	Moody rating	Par value or shares	Historical cost	% Portfolio hist cost	Market value	% Portfolio mkt value	Effective dur (yrs)
United S	tates Treasury Note/I	Bond										
9128282U3	USA TREASURY 1.875%	1.875	08/31/2024		AA+	Aaa	1,000,000.00	1,012,382.81	1.16	1,008,632.81	1.15	4.43
Issuer tota	al						15,000,000.00	14,973,923.01	17.15	15,080,098.67	17.16	2.19
Federal	Farm Credit Banks Fu	nding Co	rp									
3133ECEY6	FEDERAL FARM CREDIT	1.450	02/11/2020		AA+	Aaa	2,000,000.00	2,004,900.00	2.30	1,999,682.92	2.27	0.11
3133EJPV5	FEDERAL FARM CREDIT	2.540	03/23/2020		AA+	Aaa	2,000,000.00	1,999,116.00	2.29	2,005,055.88	2.28	0.23
3133EJME6	FEDERAL FARM CREDIT	2.500	04/27/2020		AA+	Aaa	2,000,000.00	1,996,440.00	2.29	2,006,452.62	2.28	0.32
3133EKAJ5	FEDERAL FARM CREDIT	2.500	02/11/2021		AA+	Aaa	2,000,000.00	1,998,760.00	2.29	2,020,465.02	2.30	1.09
3133EKKT2	FEDERAL FARM CREDIT	2.250	02/08/2023		AA+	Aaa	1,500,000.00	1,520,580.00	1.74	1,528,043.45	1.74	2.97
3133EKVB9	FEDERAL FARM CREDIT	1.860	10/17/2023		AA+	Aaa	2,000,000.00	1,993,956.00	2.28	2,016,253.56	2.29	3.64
3133EKKU9	FEDERAL FARM CREDIT	2.300	11/08/2023		AA+	Aaa	1,500,000.00	1,524,645.00	1.75	1,536,855.08	1.75	3.68
3133EKNX0	FEDERAL FARM CREDIT	2.160	06/03/2024		AA+	Aaa	1,000,000.00	1,012,070.00	1.16	1,017,586.58	1.16	4.21
Issuer tota	al						14,000,000.00	14,050,467.00	16.09	14,130,395.11	16.07	1.79
Federal	National Mortgage As	sociation	1									
3136FT5H8	FANNIE MAE 2%	2.000	03/27/2020		AA+	Aaa	1,000,000.00	1,011,747.60	1.16	1,000,863.77	1.14	0.24
3136G0K75	FANNIE MAE 1.625%	1.625	10/09/2020		AA+	Aaa	2,000,000.00	1,973,580.00	2.26	1,999,391.18	2.27	0.76
3135G0U92	FANNIE MAE 2.625%	2.625	01/11/2022		AA+	Aaa	2,000,000.00	2,004,368.00	2.30	2,040,468.74	2.32	1.95
3135G0U43	FANNIE MAE 2.875%	2.875	09/12/2023		AA+	Aaa	2,000,000.00	2,081,960.00	2.38	2,087,714.22	2.37	3.48
3135G0V75	FANNIE MAE 1.75%	1.750	07/02/2024		AA+	Aaa	2,000,000.00	1,982,440.00	2.27	2,002,280.10	2.28	4.28
Issuer tota	al						9,000,000.00	9,054,095.60	10.37	9,130,718.01	10.39	2.36
Federal	Home Loan Mortgage	Corp										
3134GAXC3	FREDDIE MAC 1.25%	1.250	02/28/2020		AA+	Aaa	1,500,000.00	1,487,625.00	1.70	1,498,986.53	1.71	0.16
3134G3K58	FREDDIE MAC 1.5%	1.500	03/19/2020		AA+	Aaa	2,000,000.00	1,976,400.00	2.26	1,999,246.02	2.27	0.22

Cusip	Description	Coupon	Maturity date	Call date	S&P rating	Moody rating	Par value or shares	Historical cost	% Portfolio hist cost	Market value	% Portfolio mkt value	Effective dur (yrs)
Federal I	Home Loan Mortgage	Corp										
3134G8TY5	FREDDIE MAC 1.42%	1.420	03/30/2020		AA+	Aaa	1,000,000.00	997,456.66	1.14	999,458.05	1.14	0.25
Issuer tota	ıl						4,500,000.00	4,461,481.66	5.11	4,497,690.60	5.12	0.21
US Bank	NA/Cincinnati OH											
90331HNG4	US BANK NA CINCINNATI	2.050	10/23/2020	09/23/2020	AA-	A1	1,725,000.00	1,713,787.50	1.96	1,727,221.01	1.96	0.75
90331HPC1	US BANK NA CINCINNATI	2.650	05/23/2022	04/23/2022	AA-	A1	1,000,000.00	1,012,470.00	1.16	1,018,726.56	1.16	2.24
Issuer tota	I						2,725,000.00	2,726,257.50	3.12	2,745,947.57	3.12	1.30
Cisco Sy	stems Inc											
17275RBD3	CISCO SYSTEMS INC 2.2%	2.200	02/28/2021		AA-	A1	1,500,000.00	1,485,735.00	1.70	1,508,779.95	1.72	1.13
17275RBJ0	CISCO SYSTEMS INC	1.850	09/20/2021		AA-	A1	1,000,000.00	978,250.00	1.12	1,000,684.78	1.14	1.63
Issuer tota	I						2,500,000.00	2,463,985.00	2.82	2,509,464.73	2.85	1.33
John Dee	ere Capital Corp											
24422EUM9	JOHN DEERE CAPITAL	3.650	10/12/2023		Α	A2	950,000.00	1,005,926.50	1.15	1,006,808.17	1.15	3.51
24422EUX5	JOHN DEERE CAPITAL	2.600	03/07/2024		А	A2	1,450,000.00	1,476,419.00	1.69	1,483,304.17	1.69	3.92
Issuer tota	I						2,400,000.00	2,482,345.50	2.84	2,490,112.34	2.83	3.75
America	n Honda Finance Corp	)										
02665WCS8	AMERICAN HONDA	3.150	01/08/2021		Α	A2	1,000,000.00	1,003,360.00	1.15	1,013,067.01	1.15	0.99
02665WCA7	AMERICAN HONDA	2.600	11/16/2022		А	A2	1,000,000.00	1,011,150.00	1.16	1,020,225.59	1.16	2.76
Issuer tota	ıl						2,000,000.00	2,014,510.00	2.31	2,033,292.60	2.31	1.88
PPG Indu	ıstries Inc											
693506BQ9	PPG INDUSTRIES INC 2.4%	2.400	08/15/2024	07/15/2024	A-	А3	2,000,000.00	2,012,600.00	2.30	2,020,026.92	2.30	4.28
Issuer tota	ıl						2,000,000.00	2,012,600.00	2.30	2,020,026.92	2.30	4.28

Cusip	Description	Coupon	Maturity date	Call date	S&P rating	Moody rating	Par value or shares	Historical cost	% Portfolio hist cost	Market value	% Portfolio mkt value	Effective dur (yrs)
Apple In	ıc											
037833CK4	APPLE INC 1.9%	1.900	02/07/2020		AA+	Aa1	2,000,000.00	1,975,440.00	2.26	1,999,935.74	2.28	0.10
Issuer tota	al						2,000,000.00	1,975,440.00	2.26	1,999,935.74	2.28	0.10
Microso	ft Corp											
594918AY0	MICROSOFT CORP 1.85%	1.850	02/12/2020	01/12/2020	AAA	Aaa	1,000,000.00	1,005,660.00	1.15	1,000,007.30	1.14	0.11
594918BX1	MICROSOFT CORP 2.875%	2.875	02/06/2024	12/06/2023	AAA	Aaa	960,000.00	993,734.40	1.14	996,153.47	1.13	3.72
Issuer tota	al						1,960,000.00	1,999,394.40	2.29	1,996,160.77	2.27	1.90
America	an Express Credit Corp											
0258M0DT3	3 AMERICAN EXPRESS	2.375	05/26/2020	04/25/2020	A-	A2	1,000,000.00	1,003,500.00	1.15	1,001,207.98	1.14	0.33
0258M0EG0	AMERICAN EXPRESS	2.700	03/03/2022	01/31/2022	A-	A2	800,000.00	800,752.00	0.92	813,429.94	0.93	2.02
Issuer tota	al						1,800,000.00	1,804,252.00	2.07	1,814,637.92	2.06	1.08
Walmar	t Inc											
931142CU5	WALMART INC 3.625%	3.625	07/08/2020		AA	Aa2	1,500,000.00	1,579,455.00	1.81	1,513,289.64	1.72	0.51
Issuer tota	al						1,500,000.00	1,579,455.00	1.81	1,513,289.64	1.72	0.51
PNC Fina	ancial Services Group I	nc/The										
693475AV7	PNC FINANCIAL	3.500	01/23/2024	12/24/2023	A-	А3	1,000,000.00	1,047,210.00	1.20	1,053,199.70	1.20	3.68
Issuer tota	al						1,000,000.00	1,047,210.00	1.20	1,053,199.70	1.20	3.68
Procter	& Gamble Co/The											
742718EB1	PROCTER & GAMBLE	3.100	08/15/2023		AA-	Aa3	1,000,000.00	1,041,328.13	1.19	1,044,682.04	1.19	3.39
Issuer tota	al						1,000,000.00	1,041,328.13	1.19	1,044,682.04	1.19	3.39
JPMorga	an Chase & Co											
46625HJH4	JPMORGAN CHASE & CO	3.200	01/25/2023		A-	A2	1,000,000.00	1,031,190.00	1.18	1,032,043.78	1.17	2.88
Issuer tota	al						1,000,000.00	1,031,190.00	1.18	1,032,043.78	1.17	2.88

Cusip	Description	Coupon	Maturity date	Call date	S&P rating	Moody rating	Par value or shares	Historical cost	% Portfolio hist cost	Market value	% Portfolio mkt value	Effective dur (yrs)
Coca-Co	ola Co/The											
191216AV2	COCA-COLA CO/THE 3.3%	3.300	09/01/2021		A+	A1	1,000,000.00	1,014,930.00	1.16	1,024,784.04	1.17	1.61
Issuer tot	al						1,000,000.00	1,014,930.00	1.16	1,024,784.04	1.17	1.61
Citibank	: NA											
17325FAQ1	CITIBANK NA 3.4%	3.400	07/23/2021	06/23/2021	A+	Aa3	1,000,000.00	1,015,040.00	1.16	1,021,474.88	1.16	1.42
Issuer tot	al						1,000,000.00	1,015,040.00	1.16	1,021,474.88	1.16	1.42
Oracle 0	Corp											
68389XBA2	2 ORACLE CORP 2.8%	2.800	07/08/2021		A+	A1	1,000,000.00	1,000,360.00	1.15	1,015,288.35	1.15	1.47
Issuer tot	al						1,000,000.00	1,000,360.00	1.15	1,015,288.35	1.15	1.47
Bank of	America Corp											
06051GFZ7	BANK OF AMERICA CORP	2.503	10/21/2022	10/21/2021	A-	A2	1,000,000.00	1,002,230.00	1.15	1,009,733.62	1.15	1.97
Issuer tot	al						1,000,000.00	1,002,230.00	1.15	1,009,733.62	1.15	1.97
General	Dynamics Corp											
369550BD9	GENERAL DYNAMICS	3.375	05/15/2023	04/15/2023	A+	A2	943,000.00	984,840.91	1.13	985,337.31	1.12	3.11
Issuer tot	al						943,000.00	984,840.91	1.13	985,337.31	1.12	3.11
Grand tot	al						86,828,000.00	87,325,979.24	100.00	87,903,762.28	100.00	1.90

CITY OF MENLO PARK

## **SECURITIES PURCHASED**

## For the period December 1, 2019 - December 31, 2019

Cusip / Description / Broker	Trade date Settle date	Coupon	Maturity/ Call date	Par value or shares	Unit cost	Principal cost	Accrued interest purchased
Corporate Bonds							
693506BQ9 PPG INDUSTRIES INC 2.4% 15AUG2024 (CALLABLE 15JUL24) JEFFERIES LLC.	12/11/2019 12/16/2019	2.400	08/15/2024 07/15/2024	2,000,000.00	100.63	(2,012,600.00)	(16,133.33)
Total Corporate Bonds				2,000,000.00		(2,012,600.00)	(16,133.33)
Government Bonds 9128286R6 USA TREASURY 2.25% 30APR2024 BNP PARIBAS PARIS	12/30/2019 12/31/2019	2.250	04/30/2024	1,000,000.00	102.31	(1,023,050.23)	(3,770.60)
Total Government Bonds				1,000,000.00		(1,023,050.23)	(3,770.60)
Grand total				3,000,000.00		(3,035,650.23)	(19,903.93)

## **SECURITIES SOLD AND MATURED**

## For the period December 1, 2019 - December 31, 2019

Cusip/ Description/ Broker	Trade date Settle date	Coupon	Maturity/ Call date	Par value or shares	Historical cost	Amortized cost at sale or maturity /Accr (amort)	Price	Fair value at sale or maturity / Chg.in fair value	Realized gain (loss)	Accrued interest sold	Interest received	Interest earned
Corporate Bonds												
717081EB5 PFIZER INC 1.7% 12-15-2019	12/16/2019 12/16/2019	1.700		(2,000,000.00)	2,003,600.00	2,000,000.00 (60.40)	0.00	2,000,000.00 101.20	0.00	0.00	17,000.00	1,416.67
Total (Corporate Bonds)				(2,000,000.00)	2,003,600.00	2,000,000.00 (60.40)		2,000,000.00 101.20	0.00	0.00	17,000.00	1,416.67
Government Agencies												
3136G4DA8 FANNIE MAE 1.2% 30DEC2019 CALLABLE #0001	12/30/2019 12/30/2019	1.200		(1,000,000.00)	998,750.00	1,000,000.00 32.19	0.00	1,000,000.00 447.94	0.00	0.00	6,000.00	1,000.00
Total (Government Agencie	es)			(1,000,000.00)	998,750.00	1,000,000.00 32.19		1,000,000.00 447.94	0.00	0.00	6,000.00	1,000.00
Government Bonds												
9128283H1 UTD STATES TREAS 1.75% 11-30-2019	12/02/2019 12/02/2019	1.750		(1,000,000.00)	991,953.13	1,000,000.00	0.00	1,000,000.00	0.00	0.00	8,750.00	0.00
Total (Government Bonds)				(1,000,000.00)	991,953.13	1,000,000.00 0.00		1,000,000.00 0.00	0.00	0.00	8,750.00	0.00
Grand total				(4,000,000.00)	3,994,303.13	4,000,000.00 (28.21)		4,000,000.00 549.14	0.00	0.00	31,750.00	2,416.67

## TRANSACTION REPORT

## For the period December 1, 2019 - December 31, 2019

Trade date Settle date	Cusip	Transaction	Sec type	Description	Maturity	Par value or shares	Realized gain(loss)	Principal	Interest	Transaction total
11/30/2019 11/30/2019	9128283H1	Income	Government Bonds	UTD STATES TREAS 1.75%	11/30/2019	1,000,000.00	0.00	0.00	8,750.00	8,750.00
11/30/2019 11/30/2019	912828WN6	Income	Government Bonds	USA TREASURY 2% 31MAY2021	05/31/2021	2,000,000.00	0.00	0.00	20,000.00	20,000.00
11/30/2019 11/30/2019	912828XE5	Income	Government Bonds	USA TREASURY 1.5%	05/31/2020	1,000,000.00	0.00	0.00	7,500.00	7,500.00
12/02/2019 12/02/2019	9128283H1	Capital Change	Government Bonds	UTD STATES TREAS 1.75%	11/30/2019	(1,000,000.00)	0.00	1,000,000.00	0.00	1,000,000.00
12/03/2019 12/03/2019	3130AADV7	Income	Government Agencies	FEDERAL HOME LOAN BANK 2%	12/03/2021	1,000,000.00	0.00	0.00	10,000.00	10,000.00
12/03/2019 12/03/2019	3133EKNX0	Income	Government Agencies	FEDERAL FARM CREDIT BANK	06/03/2024	1,000,000.00	0.00	0.00	10,800.00	10,800.00
12/09/2019 12/09/2019	3130A3KM5	Income	Government Agencies	FEDERAL HOME LOAN BANK	12/09/2022	1,500,000.00	0.00	0.00	18,750.00	18,750.00
12/10/2019 12/10/2019	313379Q69	Income	Government Agencies	FEDERAL HOME LOAN BANK	06/10/2022	1,000,000.00	0.00	0.00	10,625.00	10,625.00
12/11/2019 12/11/2019	313373ZY1	Income	Government Agencies	FEDERAL HOME LOAN BANK	06/11/2021	2,000,000.00	0.00	0.00	36,250.00	36,250.00
12/11/2019 12/16/2019	693506BQ9	Bought	Corporate Bonds	PPG INDUSTRIES INC 2.4%	08/15/2024	2,000,000.00	0.00	(2,012,600.00)	(16,133.33)	(2,028,733.33)
12/15/2019 12/15/2019	717081EB5	Income	Corporate Bonds	PFIZER INC 1.7% 12-15-2019	12/15/2019	2,000,000.00	0.00	0.00	17,000.00	17,000.00
12/16/2019 12/16/2019	717081EB5	Capital Change	Corporate Bonds	PFIZER INC 1.7% 12-15-2019	12/15/2019	(2,000,000.00)	0.00	2,000,000.00	0.00	2,000,000.00
12/30/2019 12/30/2019	3136G4DA8	Income	Government Agencies	FANNIE MAE 1.2% 30DEC2019	12/30/2019	1,000,000.00	0.00	0.00	6,000.00	6,000.00
12/30/2019 12/30/2019	3136G4DA8	Capital Change	Government Agencies	FANNIE MAE 1.2% 30DEC2019	12/30/2019	(1,000,000.00)	0.00	1,000,000.00	0.00	1,000,000.00
12/30/2019 12/31/2019	9128286R6	Bought	Government Bonds	USA TREASURY 2.25%	04/30/2024	1,000,000.00	0.00	(1,023,050.23)	(3,770.60)	(1,026,820.83)
12/31/2019 12/31/2019	912828535	Income	Government Bonds	USA TREASURY 1.375%	06/30/2023	1,000,000.00	0.00	0.00	6,875.00	6,875.00
12/31/2019 12/31/2019	912828V23	Income	Government Bonds	USA TREASURY 2.25%	12/31/2023	1,000,000.00	0.00	0.00	11,250.00	11,250.00

#### ADDITIONAL INFORMATION

#### As of December 31, 2019

Past performance is not a guide to future performance. The value of investments and any income from them will fluctuate and is not guaranteed (this may partly be due to exchange rate changes) and investors may not get back the amount invested. Transactions in foreign securities may be executed and settled in local markets. Performance comparisons will be affected by changes in interest rates. Investment returns fluctuate due to changes in market conditions. Investment involves risk, including the possible loss of principal. No assurance can be given that the performance objectives of a given strategy will be achieved. The information contained herein is for your reference only and is being provided in response to your specific request and has been obtained from sources believed to be reliable; however, no representation is made regarding its accuracy or completeness. This document must not be used for the purpose of an offer or solicitation in any jurisdiction or in any circumstances in which such offer or solicitation is unlawful or otherwise not permitted. This document should not be duplicated, amended, or forwarded to a third party without consent from Insight. This is a marketing document intended for professional clients only and should not be made available to or relied upon by retail clients

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Where indicated, performance numbers used in the analysis are gross returns. The performance reflects the reinvestment of all dividends and income. INA charges management fees on all portfolios managed and these fees will reduce the returns on the portfolios. For example, assume that \$30 million is invested in an account with INA, and this account achieves a 5.0% annual return compounded monthly, gross of fees, for a period of five years. At the end of five years that account would have grown to \$38,500,760 before the deduction of management fees. Assuming management fees of 0.25% per year are deducted monthly from the account, the value at the end of the five year period would be \$38,022,447. Actual fees for new accounts are dependent on size and subject to negotiation. INA's investment advisory fees are discussed in Part 2A of its Form ADV.

Unless otherwise stated, the source of information is Insight. Any forecasts or opinions are Insights own at the date of this document (or as otherwise specified) and may change. Material in this publication is for general information only and is not advice, investment advice, or the recommendation of any purchase or sale of any security. Insight makes no implied or expressed recommendations concerning the manner in which an account should or would be handled, as appropriate investment strategies depend upon specific investment guidelines and objectives and should not be construed to be an assurance that any particular security in a strategy will remain in any fund, account, or strategy, or that a previously held security will not be repurchased. It should not be assumed that any of the security transactions or holdings referenced herein have been or will prove to be profitable or that future investment decisions will be profitable or will equal or exceed the past investment performance of the securities listed.

Please compare the information provided in this statement to the information provided in the statement received from your Custodian.

For trading activity the Clearing broker will be reflected. In certain cases the Clearing broker will differ from the Executing broker.

In calculating ratings distributions and weighted average portfolio quality, Insight assigns U.S Treasury and U.S agency securities a quality rating based on the methodology used within the respective benchmark index. When Moodys, S&P and Fitch rate a security, Bank of America and Merrill Lynch indexes assign a simple weighted average statistic while Barclays indexes assign the median statistic. Insight assigns all other securities the lower of Moodys and S&P ratings.

Information about the indices shown here is provided to allow for comparison of the performance of the strategy to that of certain well-known and widely recognized indices. There is no representation that such index is an appropriate benchmark for such comparison. You cannot invest directly in an index and the indices represented do not take into account trading commissions and/or other brokerage or custodial costs. The volatility of the indices may be materially different from that of the strategy. In addition, the strategys holdings may differ substantially from the securities that comprise the indices shown.

The BofA Merrill Lynch 3 Mo US T-Bill index is an unmanaged market index of U.S. Treasury securities maturing in 90 days that assumes reinvestment of all income.

The BofA Merrill Lynch 6 Mo US T-Bill index measures the performance of Treasury bills with time to maturity of less than 6 months.

The BofA Merrill Lynch Current 1-Year US Treasury Index is a one-security index comprised of the most recently issued 1-year US Treasury note. The index is rebalanced monthly. In order to qualify for inclusion, a 1-year note must be auctioned on or before the third business day before the last business day of the month.

The BofA Merrill Lynch Current 3-Year US Treasury Index is a one-security index comprised of the most recently issued 3-year US Treasury note. The index is rebalanced monthly. In order to qualify for inclusion, a 3-year note must be auctioned on or before the third business day before the last business day of the month.

The BofA Merrill Lynch Current 5-Year US Treasury Index is a one-security index comprised of the most recently issued 5-year US Treasury note. The index is rebalanced monthly. In order to qualify for inclusion, a 5-year note must be auctioned on or before the third business day before the last business day of the month.

The BofA Merrill Lynch 1-3 US Year Treasury Index is an unmanaged index that tracks the performance of the direct sovereign debt of the U.S. Government having a maturity of at least one year and less than three years.

The BofA Merrill Lynch 1-5 US Year Treasury Index is an unmanaged index that tracks the performance of the direct sovereign debt of the U.S. Government having a maturity of at least one year and less than five years

## **ADDITIONAL INFORMATION**

### As of December 31, 2019

Insight does not provide tax or legal advice to its clients and all investors are strongly urged to consult their tax and legal advisors regarding any potential strategy or investment.

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# Industry Concentration Report - City of Menlo Park December 31, 2019

Cusip/ld	Description	Industry	Moody Rating	S&P Rating	Par	% Portfolio	% Industry
02665WCA7	AMERICAN HONDA FINANCE 2.6% 16NOV2022	Automotive	A2	Α	\$ 1,000,000	1%	
02665WCS8	AMERICAN HONDA FINANCE 3.15% 08JAN2021	Automotive	A2	Α	\$ 1,000,000	1%	2%
90331HPC1	US BANK NA CINCINNATI 2.65% 23MAY2022 (CALLABLE 22APR22)	Banking	A1	AA-	\$ 1,000,000	1%	
0258M0EG0	AMERICAN EXPRESS CREDIT 2.7% 03MAR2022 (CALLABLE 31JAN22)	Banking	A2	A-	\$ 800,000	1%	
06051GFZ7	BANK OF AMERICA CORP 2.503% 21OCT2022 (CALLABLE 21OCT21)	Banking	A2	A-	\$ 1,000,000	1%	
90331HNG4	US BANK NA CINCINNATI 2.05% 23OCT2020 (CALLABLE 23SEP20)	Banking	A1	AA-	\$ 1,725,000	2%	
693475AV7	PNC BANK NA 1.45% 23JAN2024 CALLABLE	Banking	A2	Α	\$ 1,000,000	1%	
17325FAQ1	CITIBANK NA 3.4% 23JUL2021 (CALLABLE 23JUN21)	Banking	Aa3	A+	\$ 1,000,000	1%	
46625HJH4	JPMORGAN CHASE & CO 3.2% 25JAN2023	Banking	A2	A-	\$ 1,000,000	1%	
0258M0DT3	AMERICAN EXPRESS CREDIT 2.375% 26MAY2020 (CALLABLE 25APR20)	Banking	A2	A-	\$ 1,000,000	1%	10%
191216AV2	COCA-COLA CO/THE 3.3% 01SEP2021	Food and Beverage	A1	A+	\$ 1,000,000	1%	1%
24422EUM9	JOHN DEERE CAPITAL CORP 3.65% 12OCT2023	Machinery	A2	Α	\$ 950,000	1%	
24422EUX5	JOHN DEERE CAPITAL CORP 2.6% 07MAR2024	Machinery	A2	Α	\$ 1,450,000	2%	3%
742718EB1	PROCTER & GAMBLE CORP 3.1% 15AUG2023	Consumer Products	Aa3	AA-	\$ 1,000,000	1%	1%
693506BQ(	PPG INDUSTRIES INC 2.4% 15AUG2024	Chemicals	A3	A-	\$ 2,000,000	2%	2%
931142CU5	WALMART INC 3.625% 08JUL2020	Retailers	Aa2	AA	\$ 1,500,000	2%	2%
369550BD9	GENERAL DYNAMICS 3.375% 15MAY2023	Aerospace	A2	A+	\$ 943,000	1%	1%
17275RBD3	CISCO SYSTEMS INC 2.2% 28FEB2021	Technology	A1	AA-	\$ 1,500,000	2%	
68389XBA2	ORACLE CORP 2.8% 08JUL2021	Technology	A1	AA-	\$ 1,000,000	1%	
037833CK4	APPLE INC 1.9% 07FEB2020	Technology	Aa1	AA+	\$ 2,000,000	2%	
17275RBJ0	CISCO SYSTEMS INC 1.85% 20SEP2021 (CALLABLE 20AUG21)	Technology	A1	AA-	\$ 1,000,000	1%	
594918BX1	MICROSOFT CORP 2.875% 02FEB2024 (CALLABLE 06DEC23)	Technology	Aaa	AAA	\$ 960,000	1%	
594918AY0	MICROSOFT CORP 1.85% 12FEB2020 (CALLABLE 12JAN20)	Technology	Aaa	AAA	\$ 1,000,000	1%	9%

Corporate \$ 26,828,000 31%

Total Portfolio \$ 86,828,000

2019	-20 Finance and Audit Committee Work Plan							
February 4, 2020 update								
Ref#	Approved projects	Subcommittee	Notes	10 20 30 40 50 60 40 80 90 10 0 % complete 10				
1	Research and recommend a tool(s) for Council's use in financial decision-making	N/A						
2	Review public documents/reporting and identify opportunities to improve presentation (formatting) and usefulness of information to Council and the general public	N/A						
2a	2019-20 Budget in Brief	N/A						
2b	2018-19 Comprehensive Annual Financial Report (CAFR)	Tronson, Shepherd						
<del>2</del> e	2018-19 Popular Annual Financial Report (PAFR)	N/A						
20	Fiscal year 2020-21 budget document	Shepherd						
26	Website dashboard	N/A						
2f	Investment reports	N/A						
3	Support delivery of easy-to-use, timely, complete and transparent financial information	N/A						
3a	Capital Improvement Plan (CIP) program	Royse, Westcott						
3b	Unfunded pension liability	Shepherd, Maguire						
	Parking lot items							
	Sale of assets							
	Review of Utility Users' Tax cap							
	Library financing							
	Listing of parcels exempt from property taxes							
	Developer agreements							
	Community amenities fund							
	Use of multiple investment advisors							
	Consultant and contractor policy review							
	Reference documents		Location					
	Fiscal year 2019-20 adopted budget	scal year 2019-20 adopted budget						
	Fiscal year 2019-20 budget in brief	https://www.menlopark.org/Archive.aspx?ADID=10994						
	Finance operating reports	https://www.menlopark.org/1578/Operating-reports						
	Previous FAC meeting agendas and minutes		https://www.menlopark.org/AgendaCente	er/Finance-Audit-Committee-5				